

Warning: Only one application may be made for the benefit of any person. Please refer to the last four bullets of "Effect of completing and submitting this Application Form" section. <u>警告:任何人士只限作出一次為其利益而進行的認</u> <u>購申請。</u>請參閲「填交本申請表格的效用」一節最後 四點。

("HKSCC Nominees") and deposited directly into the Cer	ares to be issued in the name of HKSCC Nominees Limited ntral Clearing and Settlement System ("CCASS") for credit stock account of your designated CCASS Participant 結算代理人」)的名義登記將獲發行的香港發售股份,並 記存於 閣下的中央結算系統投資者戶口持有人股份戶 使用本表格
Signed by (all) applicant(s) (all joint applicants must sign): 由(所有)申請人簽署(所有聯名申請人必須簽署):	For Broker use 此欄供經紀填寫         Lodged by 遞交申請的經紀           Broker No. 經紀號碼         Broker's Chop 經紀印章
	Broker No.
Date 日期: D日 M月 Y年	
Number of Hong Kong Offer Shares applied for (not more than 6,093,600 H Shares) 申請香港發售股份數目(不超過6,093,600股H股)	Cheque/banker's cashier order number 支票/銀行本票號碼
	Name of bank on which cheque/banker's cashier order is drawn (see "How to make your application" section) 兑現支票 父銀行本票的
Total amount 總額	銀行名稱(見「申請手續」一節)
HK\$ 港元	
Name in English (in BLOCK Letter) 英文姓名/名稱(正楷)	
Family name or company name 姓氏或公司名稱	Forename(s) 各字
Name in Chinese 中文姓名/名稱	
Family name or company name 姓氏或公司名稱	Forename(s) 名字
Occupation in English 職業(以英文填寫)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No.* (Please delete as appropriate) 香港身份證號碼/護 照號碼 香港商業登記號碼* (請刪除不適用者)
Names of all other joint applicants in English (if any, in BLOCK Letter) 所有其他聯名申請人的英文姓名/名稱(如有,正楷) 1)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants* (Please delete as appropriate) 所有其他聯名申請人的香港身份證號碼/護照號碼/香港商業登記號碼*(請刪除不適用者)
2)	1)
3)	2)
	3)
Hong Kong address in English and telephone no. (joint applicants should BLOCK Letter)香港地址(以英文正楷填寫)及電話號碼(聯名申詞	give the address and the telephone number of first-named applicant only, in 情人只須填寫排名首位申請人的地址及電話號碼)
	Telephone No. 電話號碼
For Nominees: You will be treated as applying for your own benefit if you do not complete this section. Please provide an account number or identification code for each (joint) beneficial owner. 由代名人褫交:	THIS BOX MUST BE DULY COMPLETED 必須填妥此欄
identification code for each (joint) beneficial owner. 由代名人遞交: 代名人若不填寫本節,則是項認購申請將視作為 閣下本身 利益提出。請填寫每名(聯名)實益擁有人的賬戶號碼或識別編 碼。	Participant I.D. of the CCASS Investor Participant or designated CCASS Participant 中央結算系統投資者戶口持有人或指定的中央結算系統參與者的參與者編號
ADDRESS LABEL 地址標貼 (Your name(s) and address in Hong Kong in BLOCK letters 請用英文正楷填寫姓名/名稱 及香港地址)	For desingnated CCASS Participant or Corporate CCASS Investor Participant, please also affix the company chop bearing its company name 指定的中央結算系統參與者或公司中央結算系統投資者戶口持有人,請加蓋顯示公司名稱的公司印鑑
For Internal use 此欄供內部使用	(See paragraph 2 in the section "How to make your application") (請參閱「申請手續」一節第2段)

Please use this form if you want the Hong Kong Offer Shares to be issued in the name of HKSCC Nominees Limited ("HKSCC Nominees") and deposited directly into the Central Clearing and Settlement System ("CCASS") for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant 如 閣下欲以香港中央結算(代理人)有限公司(「香港結算代理人」)的名義登記將獲發行的香港發售股份,並直接存入中央結算及交收系統(「中央結算系統」),以記存於 閣下的中央結算系統投資者戶口持有人股份戶口或 閣下指定的中央結算系統參與者股份戶口,請使用本表格

- (1) If you are a CCASS Investor Participant, only a Hong Kong Identity Card number (if you are an individual) or a Hong Kong Business Registration number (if you are a body corporate) will be accepted for this application, please see paragraph 2 under the section "How to make your application".
  如 閣下為中央結算系統投資者戶口持有人,是項申請僅接納香港身份證號碼(如屬個別人士)或香港商業登記號碼(如屬法人團體),請參閱「申請手續」一節第2段。
  - (2) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For an individual, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide that number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For a body corporate, please provide your Hong Kong Business Registration number. 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:如屬個別人士,必須填寫 閣下的香港身份證號碼或護照號碼(持有香港身份證者,請填)

如屬個別人士,必須填寫 閣下的香港身份證號碼或護照號碼(持有香港身份證者,請填 寫香港身份證號碼,否則請填寫護照號碼);如屬法人團體,請填寫香港商業登記號碼。

(3) Part of the Hong Kong Identity Card number/passport number of you or, for joint applicants, the first-named applicant may be printed on your refund cheque (if any). Such data will be used for checking the validity of Application Form and such data would also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before you can cash your refund cheque.

退款支票(如有)上或會印有 閣下或(如屬聯名申請人)排名首位申請人的香港身份證號 碼/護照號碼的一部分。有關資料將用於核實申請表格是否有效,亦會轉交第三方作資 料核實和退款。銀行兑現退款支票前或會要求查證 閣下的香港身份證號碼/護照號碼。

- (4) If an application is made by an unlisted company and:
  - the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,
  - then the application will be treated as being made for your benefit.
  - 倘若申請人是一家非上市公司, 而:

\*

- 該公司主要從事證券買賣業務;及
- 閣下對該公司可行使法定控制權,

則是項申請將視作為 閣下的利益提出。

(5) All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers or, where applicable, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers.

所有聯名申請人必須提供(如屬個別人士)其香港身份證號碼或(如適用)護照號碼,或(如 屬法人團體)其香港商業登記號碼。



# How to make your application

1. Use the table below to calculate how much you must pay. Your application must be for a minimum of 300 Hong Kong Offer Shares and in one of the numbers set out in the table, or your application will be rejected.

Changsha Broad Homes Industrial Group Co., Ltd. (Stock Code 2163) (HK\$12.48 per Hong Kong Offer Share) NUMBER OF HONG KONG OFFER SHARES THAT MAY BE APPLIED FOR AND PAYMENTS							
No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application
	HK\$		HK\$		HK\$		HK\$
300	3,781.73	6,000	75,634.56	90,000	1,134,518.49	1,200,000	15,126,913.15
600	7,563.45	7,500	94,543.21	105,000	1,323,604.90	1,350,000	17,017,777.30
900	11,345.18	9,000	113,451.85	120,000	1,512,691.32	1,500,000	18,908,641.44
1,200	15,126.91	10,500	132,360.49	135,000	1,701,777.73	3,000,000	37,817,282.88
1,500	18,908.65	12,000	151,269.13	150,000	1,890,864.14	4,500,000	56,725,924.32
1,800	22,690.37	13,500	170,177.77	300,000	3,781,728.29	6,000,000	75,634,565.76
2,100	26,472.10	15,000	189,086.41	450,000	5,672,592.43	6,093,600 <sup>(1)</sup>	76,814,464.99
2,400	30,253.83	30,000	378,172.83	600,000	7,563,456.58		
2,700	34,035.55	45,000	567,259.24	750,000	9,454,320.72		
3,000	37,817.28	60,000	756,345.66	900,000	11,345,184.86	(1) Maximum nun	wher of Hong Kong
4,500	56,725.93	75,000	945,432.07	1,050,000	13,236,049.01		ber of Hong Kong ou may apply for.

- 2. You, as the applicant(s), must complete the form in English in BLOCK Letter as indicated below and sign on the second page of the Application Form. Only written signatures will be accepted (and not by way of personal chop). If you are applying through a designated CCASS Participant (other than a CCASS investor participant):
  - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
  - If you are applying as an individual CCASS Investor Participant:
  - the form must contain your NAME and Hong Kong Identity Card number;
  - your participant I.D. must be inserted in the appropriate box.
  - If you are applying as a joint individual CCASS Investor Participant:
  - the form must contain all joint investor participants' NAMES and the Hong Kong Identity Card number of all joint investor participants;
  - your participant I.D. must be inserted in the appropriate box.
  - If you are applying as a corporate CCASS Investor Participant:
  - the form must contain your company NAME and Hong Kong Business Registration number;
  - your participant I.D. and your company chop (bearing your company name) must be inserted in the appropriate box.

Incorrect or omission of details of the CCASS Participant including participant I.D. and/or company chop bearing its company name or other similar matters may render your application invalid.

3. Staple your cheque or banker's cashier order to the form. Each application for the Hong Kong Offer Shares must be accompanied by either one separate cheque or one separate banker's cashier order. Your application will be rejected if your cheque or banker's cashier order does not meet all the following requirements:

Tł	ne cheque must:		Banker's cashier order must:				
•	INDUSTRIAL GR be crossed "Accour	to "BANK OF CHINA (HONG ROUP PUBLIC OFFER"; nt Payee Only";	G KONG) NOMINEES LIMITED — BROAD HOMES				
•	Hong Kong; and show your account printed on the cheq a person authorised must correspond w	Hong Kong dollar bank account in name, which must either be pre- ue, or be endorsed on the back by l by the bank. This account name with your name. If it is a join count name must be the same as licant's name.	have your name certified on the back by a person authorised by the bank. The name on the banker's cashier order must correspond with your name. If it is a joint application, the name on the back of the banker's cashier order must be the same as the first-				
4. Tear off the Application Form, fold it once and lodge your completed Application Form (with cheque or b cashier order attached) to one of the collection boxes at any of the following branches of the following rebanks:							
	Bank of China (Hong Kong) LimitedDistrictBranch NameAdditional Additional Addita Additional Additional Additional Additional A		Address				
		Lee Chung Street Branch	29-31 Lee Chung Street, Chai Wan, Hong Kong 409-415 Hennessy Road, Wan Chai, Hong Kong				
	New Territories	City One Sha Tin Branch Tseung Kwan O Plaza Branch Texaco Road Branch	Shop Nos. 24–25, G/F, Fortune City One Plus, No. 2 Ngan Shing Street, Sha Tin, New Territories Shop 112–125, Level 1, Tseung Kwan O Plaza, Tseung Kwan O, New Territories Shop A112, East Asia Gardens, 36 Texaco Road, Tsuen Wan, New Territories				
	CMB Wing Lung B	ank Limited					
	District	Branch Name	Address				
	Hong Kong Island	Kennedy Town Branch Aberdeen Branch	45 Des Voeux Road Central 28 Catchick Street 201 Aberdeen Main Road 189 Des Voeux Road Central				
	Kowloon		B/F CMB Wing Lung Bank Centre, 636 Nathan Road				
5.	Your Application Fo	orm can be lodged at these times:					
		Thursday, October 24, 2019 Friday, October 25, 2019 Saturday, October 26, 2019 Monday, October 28, 2019 Tuesday, October 29, 2019	<ul> <li>9:00 a.m. to 5:00 p.m.</li> <li>9:00 a.m. to 1:00 p.m.</li> <li>9:00 a.m. to 5:00 p.m.</li> </ul>				
6.	The latest time for	lodging your application is 12:0	0 noon on Tuesday, October 29, 2019. The application lists				

5. The latest time for lodging your application is 12:00 noon on Tuesday, October 29, 2019. The application lists will be open from 11:45 a.m. to 12:00 noon on that day, subject only to the weather conditions, as described in "10. Effect of Bad Weather on the Opening of the Application Lists" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

# 申請手續

1. 使用下表計算 閣下應付的款項。 閣下申請認購的股數須至少為300股香港發售股份,並為 下表所列的其中一個數目,否則恕不受理。

	長沙遠大住宅工業集團股份有限公司(股份代號2163) (每股香港發售股份12.48港元) 可供申請認購香港發售股份數目及應繳款項						
申請認購的 香港發售 股份數目	申請時 應繳款項	申請認購的 香港發售 股份數目	申請時 應繳款項	申請認購的 香港發售 股份數目	申請時 應繳款項 ◀	申請認購的 香港發售 股份數目	申請時 應繳款項
	港元		港元		港元		港元
300	3,781.73	6,000	75,634.56	90,000	1,134,518.49	1,200,000	15,126,913.15
600	7,563.45	7,500	94,543.21	105,000	1,323,604.90	1,350,000	17,017,777.30
900	11,345.18	9,000	113,451.85	120,000	1,512,691.32	1,500,000	18,908,641.44
1,200	15,126.91	10,500	132,360.49	135,000	1,701,777.73	3,000,000	37,817,282.88
1,500	18,908.65	12,000	151,269.13	150,000	1,890,864.14	4,500,000	56,725,924.32
1,800	22,690.37	13,500	170,177.77	300,000	3,781,728.29	6,000,000	75,634,565.76
2,100	26,472.10	15,000	189,086.41	450,000	5,672,592.43	<b>6</b> ,093,600 <sup>(1)</sup>	76,814,464.99
2,400	30,253.83	30,000	378,172.83	600,000	7,563,456.58		
2,700	34,035.55	45,000	567,259.24	750,000	9,454,320.72		
3,000	37,817.28	60,000	756,345.66	900,000	11,345,184.86	(1) 閣下可申請認則	<b> <b> <b> <b>         传的香港發售股份最</b> </b> </b> </b>
4,500	56,725.93	75,000	945,432.07	1,050,000	13,236,049.01	高數目。	

- 閣下作為申請人,必須按照下列指示以英文正楷填妥表格,並於申請表格第二頁簽署,只接 2. 納親筆簽名(不得以個人印章代替)
  - 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請: 如
  - 該指定中央結算系統參與者必須於表格蓋上公司印鑑(附有公司名稱),並在適當方格內 填寫參與者編號。
  - 閣下以個人中央結算系統投資者戶口持有人名義提出申請: 如
  - 表格須載有 閣下的**姓名**和香港身份證號碼; ٠
  - 須在適當方格內填寫 閣下的參與者編號。 •
  - 閣下以聯名個人中央結算系統投資者戶口持有人名義提出申請: 如
  - 表格須載有所有聯名投資者戶口持有人的姓名和香港身份證號碼; •
  - 須在適當方格內填寫 閣下的參與者編號。 •
  - 閣下以公司中央結算系統投資者戶口持有人名義提出申請: 如

表格須載有 閣下的公司名稱和香港商業登記號碼; 須在適當方格內填寫 閣下的參與者編號並蓋上公司印鑑(附有公司名稱)。

中央結算系統參與者的資料(包括參與者編號及/或顯示公司名稱之公司印鑑)如有不確或遺 漏或其他類似事項,均可能導致申請無效。



 閣下須將支票或銀行本票釘於表格上。每份香港發售股份申請須附一張獨立開出支票或一張 獨立開出銀行本票。支票或銀行本票必須符合以下所有規定,否則有關認購申請將不獲接納:

支	票必須:		銀行本票必須:					
•	<ul> <li>為港元開出;</li> <li>不得為期票;</li> <li>註明抬頭人為「中國銀行(香港)代理人有限公司 — 遠大住宅工業集團公開發售」;</li> <li>劃線註明「只准入抬頭人賬戶」;</li> </ul>							
•	及 顯示 閣下的 須已預印在 人士在支票前 姓名/名稱	香港的港元銀行賬戶中開出 的賬戶名稱,而該賬戶名稱。 支票上,或由有關銀行授權自 背書。賬戶名稱必須與 閣 相同。如屬聯名申請,則賬戶 非名首位申請人的姓名/名利	權的人士在銀行本票背面簽署核證 閣 下姓名/名稱。銀行本票所示姓名/名稱 須與 閣下姓名/名稱相同。如屬聯名申 請,銀行本票背面所示姓名/名稱必須與 排名首位申請人的姓名/名稱相同。					
4.	<ol> <li>請撕下申請表格,對摺一次,然後將填妥的申請表格(連同隨附的支票或銀行本票)投入下來 收款銀行的任何一家分行特設的收集箱:</li> </ol>							
	中國銀行(香洌	巷)有限公司						
	地區	分行名稱	地址					
	香港島	利眾街分行 軒尼詩道409號分行	香港柴灣利眾街29-31號 香港灣仔軒尼詩道409-415號					
	新界	沙田第一城分行 將軍澳廣場分行 德士古道分行	新界沙田銀城街2號置富第一城樂薈地下24-25號 新界將軍澳將軍澳廣場L1層112-125號 新界荃灣德士古道36號東亞花園A112號					
	招商永隆銀行有限公司							
	地區	分行名稱	地址					
	香港島	香港仔分行	德輔道中45號 吉席街28號 香港仔大道201號 德輔道中189號					
	九龍	既角分行	彌敦道636號招商永隆銀行中心地庫					
5.	閣下可於下列	時間遞交申請表格:						
		2019年10月25日(星期五) 2019年10月26日(星期六) 2019年10月28日(星期一)	<ul> <li>一 上午九時正至下午五時正</li> <li>一 上午九時正至下午五時正</li> <li>一 上午九時正至下午一時正</li> <li>一 上午九時正至下午五時正</li> <li>一 上午九時正至中午十二時正</li> </ul>					
6	截止遞交由請	的時間為2019年10日29日(星	[期一] 中午十一時正。本公司將於常日上午十一時					

6. 截止遞交申請的時間為2019年10月29日(星期二)中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間開始辦理申請登記,惟須視乎當日的天氣情況而定(詳見招股章程「如何申請香港發售股份」一節「10.惡劣天氣對開始辦理申請登記的影響」)。

# Changsha Broad Homes Industrial Group Co., Ltd.

長沙遠大住宅工業集團股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

# **GLOBAL OFFERING**

#### **Conditions of your application**

#### A. Who can apply

- 1. You and any person(s) for whose benefit you are applying must be 18 years of age or older and must have a Hong Kong address.
- 2. If you are a firm, the application must be in the individual members' names.
- 3. The number of joint applicants may not exceed 4.
- 4. If you are a body corporate, the application must be signed by a duly authorised officer, who must state his representative capacity, and stamped with your corporation's chop.
- 5. You must be outside the United States, not be a United States Person (as defined in Regulation S under the U.S. Securities Act) and not be a legal or natural person of the PRC.
- 6. Unless permitted by the Listing Rules, you cannot apply for any Hong Kong Offer Shares if you are:
  - an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
  - a director or chief executive officer of the Company and/or any of its subsidiaries;
  - a close associate of any of the above;
  - a core connected person of the Company or will become a core connected person of the Company immediately upon completion of the Global Offering; or
  - have been allocated or have applied for any International Offer Shares or otherwise participate in the International Offering.

#### B. If you are a nominee

You, as a nominee, may make more than one application for the Hong Kong Offer Shares by: (i) giving electronic instructions to HKSCC via Central Clearing and Settlement System ("CCASS") (if you are a CCASS Participant); or (ii) using a WHITE or YELLOW Application Form, and lodge more than one application in your own name on behalf of different beneficial owners.

#### C. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as an agent or a nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorise the Company and/or the Joint Global Coordinators (or their agents or nominees), as agents of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Hong Kong Offer Shares allocated to you in the name of HKSCC Nominees as required by the Articles of Association;
- agree to comply with the Companies Ordinance, the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), the PRC Company Law and the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;

- confirm that you are aware of the restrictions on the Global Offering in the prospectus;
- agree that none of the Company, the Joint Sponsors, the Joint Global Coordinators, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- undertake and confirm that you or the person(s) for whose benefit you have made the application have not applied for or taken up, or indicated an interest for, and will not apply for or take up, or indicate an interest for, any International Offer Shares under the International Offering nor participated in the International Offering;
- agree to disclose to the Company, the H Share Registrar, the receiving banks, the Joint Sponsors, the Joint Global Coordinators, the Underwriters and/or their respective advisers and agents any personal data which they may require about you and the person(s) for whose benefit you have made the application;
  if the laws of any place outside Hong Kong apply to your application,
- if the laws of any place outside Hong Kong apply to your application, agree and warrant that you have complied with all such laws and none of the Company, the Joint Sponsors, the Joint Global Coordinators and the Underwriters nor any of their respective officers or advisers will breach any law outside Hong Kong as a result of the acceptance of your offer to purchase, or any action arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form;

agree that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;

- agree that your application will be governed by the laws of Hong Kong;
- represent, warrant and undertake that (i) you understand that the Hong Kong Offer Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Hong Kong Offer Shares are outside the United States (as defined in Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- warrant that the information you have provided is true and accurate;
- agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise the Company to place the name of the HKSCC Nominees on the Company's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and the Company and/or its agents to deposit any H Share certificate(s) into CCASS and/or to send any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you fulfil the criteria mentioned in "personal collection" section in the Prospectus to collect H Share certificate(s) and/or refund cheque(s);
- agree that the H Shares to be allotted shall be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant;
- agree that each of HKSCC and HKSCC Nominees reserves the right

   not to accept any or part of such allotted H Shares issued in the
   name of HKSCC Nominees or not to accept such allotted H Shares
   for deposit into CCASS; (2) to cause such allotted H Shares to be
   withdrawn from CCASS and issued in your name at your own risk

and costs; and (3) to cause such allotted H Shares to be issued in your name (or, if you are a joint applicant, to the first-named applicant) and in such a case, to post the certificates for such allotted H Shares at your own risk to the address on your application form by ordinary post or to make available the same for your collection;

- agree that each of HKSCC and HKSCC Nominees may adjust the number of allotted H Shares issued in the name of HKSCC Nominees;
- agree that neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not so contained in the Prospectus and this application form;
- agree that neither HKSCC nor HKSCC Nominees shall be liable to you in any way;
- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying;
- understand that the Company and the Joint Global Coordinators will rely on your declarations and representations in deciding whether or not to make any allotment of any of the Hong Kong Offer Shares to you and that you may be prosecuted for making a false declaration;
- (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving electronic application instructions to HKSCC or to the **White Form eIPO** Service by you or by any one as your agent or by any other person; and
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a **WHITE** or **YELLOW** Application Form or by giving electronic application instructions to HKSCC; and (ii) you have due authority to sign the Application Form or give electronic application instructions on behalf of that other person as their agent.

#### D. Power of attorney

If your application is made through an authorised attorney, the Company and the Joint Global Coordinators may accept or reject your application at their discretion, and on any conditions they think fit, including evidence of the attorney's authority.

#### Determination of Offer Price and Allocation of Hong Kong Offer Shares

The Offer Price is expected to be fixed on or around Wednesday, October 30, 2019. Applicants are required to pay the maximum Offer Price of HK\$12.48 for each Hong Kong Offer Share together with 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee. If the Offer Price is not agreed between the Company and the Joint Global Coordinators (for themselves and on behalf of the Underwriters) on or before Tuesday, November 5, 2019, the Global Offering will not proceed.

Applications for Hong Kong Offer Shares will not be processed and no allotment of any Hong Kong Offer Shares will be made until the application lists close.

The Company expects to announce the final offer price, the indication of the level of interest in the International Offering, the level of applications under the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares under the Hong Kong Public Offering on Tuesday, November 5, 2019 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese), the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u> and the Company's website at <u>www.bhome.com.cn</u>. Results of allocations in Hong Kong Public Offering, and the Hong Kong Identity Card/passport/Hong Kong business registration numbers of successful applicants (where applicable) will be available on the above websites.

# If your application for Hong Kong Offer Shares is successful (in whole or in part)

If your application is wholly or partially successful, your H Share certificate(s) (subject to their becoming valid certificates of title provided that the Hong Kong Public Offering has become unconditional and not having been terminated at 8:00 a.m. on Wednesday, November 6, 2019) will be issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form on Tuesday, November 5, 2019 or, in the event of a contingency, on any other date as shall be determined by HKSCC or HKSCC Nominees.

- If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant): For Hong Kong Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allotted to you with that CCASS Participant.
- If you are applying as a CCASS Investor Participant. The Company expects to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Tuesday, November 5, 2019. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, November 5, 2019 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Offer Shares to your stock account you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your stock account.

No receipt will be issued for application money paid. The Company will not issue temporary documents of title.

#### Refund of your money

If you do not receive any Hong Kong Offer Shares or if your application is accepted only in part, the Company will refund to you your application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the offer price is less than the maximum Offer Price, the Company will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. If the offer price is less than the maximum Offer Price, the Company will refund to you the surplus application monies (including the related 1% brokerage, 0.0027% SFC transaction levy and 0.005% Hong Kong Stock Exchange trading fee) without interest. The refund procedures are stated in the "14. Despatch/Collection of Share Certificates and Refund Monies" in the "How to Apply for Hong Kong Offer Shares" section of the Prospectus.

# Effect of the Information You Give to Computershare Hong Kong Investor Services Limited

Computershare Hong Kong Investor Services Limited and its related bodies' corporate, directors, officers, employees and agents ("Representatives") expressly disclaim and exclude to the maximum extent permitted by law any liability for any loss or damage suffered or incurred by the applicant or any other person or entity however caused relating in any way to, or connected with, any information provided by or on behalf of the applicant on or in connection with this document or any services provided hereunder, or any other written or oral communication provided by or on behalf of the applicant in connection with this document or any services provided hereunder. This includes, without limitation, any errors or omissions in such information however caused, or the Representatives or any other person or entity placing any reliance on such information or any documentation, image, recording or reproduction of such information, or its accuracy, completeness, currency or reliability.

### Changsha Broad Homes Industrial Group Co., Ltd.

長沙遠大住宅工業集團股份有限公司

(於中華人民共和國註冊成立的股份有限公司)

# 全球發售

# 申請條件

- 甲、可提出申請的人士
- 閣下及 閣下為其利益提出申請的人士必須年滿18 歲並有香港地址。
- 如 閣下為商號,則申請須以個別成員名義提出。
- 3. 聯名申請人不得超過四名。
- 如 閣下為法人團體,申請須獲正式授權人員簽署,並註明其所代表身份及蓋上公司印鑑。
- 閣下必須身處美國境外,並非美籍人士(定義見美 國證券法S規例),亦非中國法人或自然人。
- 除上市規則批准外,下列人士概不得申請認購任何 香港發售股份:
  - 本公司及/或其任何附屬公司股份的現有實益 擁有人;
  - 本公司及/或其任何附屬公司的董事或行政總 裁;
  - 上述任何人士的緊密聯繫人;
  - 本公司核心關連人士或緊隨全球發售完成後成 為本公司核心關連人士的人士;或
  - 已獲分配或已申請任何國際發售股份或以其他 方式參與國際發售的人士。

#### 乙、如 閣下為代名人

閣下作為代名人可提出超過一次香港發售股份申請,方法是:(i)透過中央結算及交收系統(「中央結算系統」)向 香港結算發出電子認購指示(如 閣下為中央結算系統 參與者);或(ii)使用白色或黃色申請表格以自身名義代 表不同的實益擁有人提交超過一份申讀。

#### 丙、填交本申請表格的效用

閣下填妥並遞交本申請表格,即表示 閣下(如屬聯名申 請人,即各人共同及個別)代表 閣下本身,或作為 閣 下代其行事的每位人士的代理或代名人:

- 承諾簽立所有相關文件,並指示及授權本公司及/ 或作為本公司代理的聯席全球協調人(或彼等的代理 或代名人)代表 閣下簽立任何文件,並按照公司 章程的規定代表 閣下辦理一切必要事宜以將 閣 下獲分配的任何香港發售股份以香港結算代理人的 名義登記;
- 同意遵守公司條例、香港法例第32章《公司(清盤及 雜項條文)條例》、中國公司法及公司章程;
- 確認 閣下已細閱招股章程及本申請表格所載的條款及條件以及申請程序,並同意受其約束;
- 確認 閣下已接獲及細閱招股章程,提出申請時也 僅依據招股章程載列的資料及陳述,且除招股章程 任何補充文件所載者外,不會依賴任何其他資料或 陳述;

- 確認 閣下知悉招股章程內有關全球發售的限制;
- 同意本公司、聯席保薦人、聯席全球協調人、包銷 商、彼等各自的董事、高級人員、僱員、合夥人、 代理、顧問及參與全球發售的任何其他人士現時及 日後均毋須對並非載於招股章程(及其任何補充文 件)的任何資料及陳述負責;
- 承諾及確認 閣下或 閣下為其利益提出申請的人 士並無申請或接納或表示有意認購(亦不會申請或 接納或表示有意認購)國際發售的任何國際發售股份,亦無參與國際發售;
- 同意在本公司、H股證券登記處、收款銀行、聯席 保薦人、聯席全球協調人、包銷商及/或彼等各自 的顧問及代理提出要求時、向彼等披露其所要求提 供有關、閣下及、閣下為其利益提出申請人士的個 人資料;
- 若香港境外任何地方的法例適用於 閣下的申請, 則同意及保證 閣下已遵守所有有關法例,且本公司、聯席保薦人、聯席全球協調人及包銷商或彼等 各自的任何高級人員或顧問概不會因接納 閣下的 購買要約,或 閣下在招股章程及本申請表格所載 條款及條件項下的權利及責任所引致的任何行動, 而違反香港境外的任何法例;

同意 閣下的申請一經接納,即不得因無意的失實 陳述而撤銷;

- 同意 閣下的申請受香港法例規管;
- 聲明、保證及承諾:(i)閣下明白香港發售股份不曾 亦不會根據美國證券法登記;及(ii)閣下及 閣下為 其利益申請香港發售股份的人士均身處美國境外(定 義見S規例),又或屬S規例第902條第(h)(3)段所述的 人士;
- 保證 閣下提供的資料真實及準確;
- 同意接納所申請數目或根據申請分配予 閣下較少 數目的香港發售股份;
- 授權本公司將香港結算代理人的名稱列入本公司股 東名冊,作為 閣下獲分配任何香港發售股份的持 有人,並授權本公司及/或其代理將任何H股股票 存入中央結算系統及/或以普通郵遞方式按申請所 示地址向 閣下或聯名申請排名首位的申請人寄發 任何退款支票,郵誤風險由 閣下承擔,除非 閣 下符合招股章程內「親身領取」章節的條件領取H股 股票及/或退款支票;
- 同意獲配發的H股股份是以香港結算代理人的名義 發行,並直接存入中央結算系統,以便記存於 閣 下的投資者戶口持有人股份戶口或 閣下的指定中 央結算系統參與者股份戶口;
- 同意香港結算及香港結算代理人各自保留權利(1)不 接納以香港結算代理人名義發行的該等獲配發的任 何或部分H股股份,或不接納該等獲配發的H股股份 存入中央結算系統;(2)安排該等獲配發的H股股份 從中央結算系統提取,並以 閣下名義發行,有關

風險及費用概由 閣下自行承擔;及(3)安排該等獲 配發的H股股份以 閣下名義發行(或如屬聯名申請 人,則以排名首位申請人的名義發行),而在此情況 下,會以普通郵遞方式將該等獲配發股份的H股股 票寄往 閣下在申請表格上所示地址(郵誤風險概 由 閣下自行承擔)或提供該等股票予 閣下領取;

- 同意香港結算及香港結算代理人均可調整以香港結 算代理人名義發行的獲配發H股股份數目;
- 同意香港結算及香港結算代理人對招股章程及本申請表格未載列的資料及陳述概不負責;
- 同意香港結算及香港結算代理人無論如何毋須 對 閣下負責;
- 聲明及表示此乃 閣下為本身或 閣下為其利益提 出申請人士的利益提出及擬提出的唯一申請;
- 明白本公司及聯席全球協調人將依據 閣下的聲 明及陳述決定是否向 閣下配發任何香港發售股份, 閣下如作出虛假聲明,可能會被檢控;
- (如本申請是為 閣下本身利益提出)保證 閣下或 作為 閣下代理的任何人士或任何其他人士不曾亦 不會為 閣下利益而以白色或黃色申請表格或向香 港結算或白表eIPO服務發出電子認購指示而提出其 他申請;及
- (如 閣下作為代理為另一人士的利益提出申請)保 證(i) 閣下(作為代理或為該人士利益)或該人士或 任何其他作為該人士代理的人士不曾亦不會以白色 或黃色申請表格或向香港結算發出電子認購指示而 提出其他申請;及(ii) 閣下獲正式授權作為該人士 的代理代為簽署申請表格或發出電子認購指示。

#### 丁、授權書

如 閣下透過授權代理人提出申請,本公司及聯席全球 協調人可按其認為合適的任何條件(包括出示代理人獲 授權證明)酌情接納或拒絕 閣下的申請。

#### 釐定發售價及香港發售股份的分配、

預期發售價會於2019年10月30日(星期三)或前後釐定。 申請人須繳付每股香港發售股份12.48港元的最高發售 價,另加1%經紀佣金、0.0027%證監會交易徵費及0.005% 香港聯交所交易費。倘若本公司與聯席全球協調人(為 其本身及代表包銷商)並無於2019年11月5日(星期二)或 之前協定發售價,全球發售將不會進行。

截止辦理認購申請登記前概不處理香港發售股份的申請 或配發任何香港發售股份。

本公司預期於2019年11月5日(星期二)在南華早報 (英文)、香港經濟日報(中文)、香港聯交所網站 www.hkexnews.hk及本公司網站www.bhome.com.cn 公佈 最終發售價、國際發售認購踴躍程度、香港公開發售的 申請水平及香港公開發售的香港發售股份分配基準。香 港公開發售的分配結果以及獲接納申請人的香港身份證 號碼/護照號碼/香港商業登記號碼(如適用)亦會於上 述網站公佈。 **如 閣下成功申請認購香港發售股份(全部或部分)** 如 閣下的申請全部或部分獲接納, 閣下的H股股票 (前提是到2019年11月6日(星期三)上午八時正香港公開 發售成為無條件且並無終止,H股股票成為有效的所有 權證明)將以香港結算代理人名義發出,並按 閣下在 申請表格的指示於2019年11月5日(星期二)或在特別情況 下由香港結算或香港結算代理人決定的任何其他日期直 接存入中央結算系統,記存於 閣下的中央結算系統投 資者戶口持有人股份戶口或 閣下指定的中央結算系統 參與者股份戶口。

- 如 閣下透過中央結算系統投資者戶口持有人以外的指定中央結算系統參與者提出申請:香港發售股份將存入 閣下指定的中央結算系統參與者(非中央結算系統投資者戶口持有人)股份戶口, 閣下可向該中央結算系統參與者查詢 閣下獲配發的香港發售股份數日。
- 港發售股份數目。
  如 閣下以中央結算系統投資者戶口持有人身份提出申請:本公司預期於2019年11月5日(星期二)在《南華早報》(以英文)及《香港經濟日報》(以中文) 刊登中央結算系統投資者戶口持有人的申請結果及 香港公開發售結果。 閣下應查閱本公司刊發的公告,如有任何資料不符,請於2019年11月5日(星期 二)下午五時正前或香港結算或香港結算代理人決定的任何其他日期前知會香港結算。在香港發售股份存入 閣下的股份戶口後, 閣下即可透過「結 算通」電話系統及中央結算系統互聯網系統(根據香 港結算不時有效的「投資者戶口持有人操作簡介」所 載程序)查詢 閣下的新戶口結餘。香港結算亦將 向 閣下提供一份活動結單,列出存入 閣下股份 戶口的香港發售股份數目。

本公司不會就申請時繳付的款項發出收據,亦不會發出 臨時所有權文件。

#### 退回款項

若 閣下未獲分配任何香港發售股份或申請僅部分獲接納,本公司將不計利息退回 閣下的申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。如發售價低於最高發售價,本公司將不計利息退回多收申請股款(包括相關的1%經紀佣金、0.0027%證監會交易徵費及0.005%香港聯交所交易費)。 有關退款程序載於招股章程「如何申請香港發售股份」一節「14. 寄發/領取股票及退回股款」。

#### 閣下提供給香港中央證券登記有限公司的資訊的有關 影響

香港中央證券登記有限公司和其有關連的法人團體、董 事、高級人員、僱員及代理人(「代表」)在法律所容許的 最大限度內明確卸棄及免除在任何方面與申請人或代表 申請人在此文件提供的或與此文件或在此文件下提供的 任何服務相關的任何資料,或任何申請人或代表申請人 其它書面或口頭通訊,有關或相關由申請人或代表申請人 其它書面體所遭受或招致不論如何造成的任何損失或 害的任何法律責任。此包括,但不限於,該等資料中任 論如何造成的任何錯誤或遺漏,或代表或任何其他人士 或實體對該等資料或任何該等資料的文件記錄、影像、 記錄或複製品作出的任何依據,或其準確性、完整性、 合時性或可靠性。

# Personal Data

#### **Personal Information Collection Statement**

This Personal Information Collection Statement informs the applicant for, and holder of, Hong Kong Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

#### 1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar. Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Hong Kong Offer Shares which you have successfully applied for and/or the dispatch of H Share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

# 2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Hong Kong Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities' holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities' holders of the Company;
- verifying securities holders' identities;
- establishing benefit entitlements of securities' holders of the Company, such as dividends, rights issues, bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities' holder profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to securities' holders and/or regulators and/or any other purposes to which the securities' holders may from time to time agree.

#### 3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Company's appointed agents such as financial advisers, receiving bankers and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with their respective business operation;
- the Hong Kong Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities' holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

# 4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

#### 5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the "Corporate Information" section of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

# By signing an Application Form or by giving electronic application instructions to HKSCC, you agree to all of the above.

# 個人資料

#### 個人資料收集聲明

此項個人資料收集聲明是向香港發售股份的申請人和持有人說明有關本公司及其H股證券登 記處有關個人資料和香港法例第486章個人資料 (私隱)條例(「條例」)方面的政策和慣例。

# 1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券 或轉讓或受讓證券時或尋求H股證券登記處的服 務時,必須向本公司或其代理人及H股證券登記 處提供準確個人資料。未能提供所要求的資料 可能導致 閣下申請證券被拒,或本公司或其 H股證券登記處延遲或無法落實轉讓或提供服 務。此舉也可能妨礙或延遲登記或轉讓 閣下 成功申請的香港發售股份及/或發送 閣下應 得的H股股票及/或退款支票。

證券持有人所提供的個人資料如有任何錯誤, 須立即通知本公司及H股證券登記處。

# 2. 目的

證券持有人的個人資料可以任何方式被採用、 持有、處理及/或保存,以作下列用途:

- 處理 閣下的申請及退款支票(如適用)、核 實是否符合本申請表格及招股章程載列的條 款和申請程序以及公佈香港發售股份的分配 結果;
- 遵守香港及其他地區的適用法律及法規;
- 以證券持有人(包括香港結算代理人(如適用))的名義登記新發行證券或轉讓或受讓證券;
- 存置或更新本公司證券持有人的名册;
- 核實證券持有人的身份;
- 確定本公司證券持有人的受益權利,例如股 息、供股和紅股等;
- 分發本公司及其附屬公司的通訊;
- 編製統計數據和證券持有人資料;
- 披露有關資料以便就權益索償; 及
- 與上述有關的任何其他附帶或相關目的及/ 或使本公司及H股證券登記處能履行對證券 持有人及/或監管機構承擔的責任及/或證 券持有人不時同意的任何其他目的。

#### 3. 轉交個人資料

本公司及其H股證券登記處所持有關證券持有 人的個人資料將會保密,但本公司及其H股證券 登記處可以在為達到上述任何目的之必要情況 下,向下列任何人士披露、獲取或轉交(無論在 香港境內或境外)有關個人資料

- 本公司委任的代理人,例如財務顧問、收款 銀行和主要海外股份過戶登記處;
- (如證券申請人要求將證券存於中央結算系統)香港結算或香港結算代理人、被等將會就 中央結算系統的運作使用有關個人資料;
- 向本公司或H股證券登記處提供與其各自業 務營運有關的行政、電訊、電腦、付款或其 他服務的任何代理人、承包商或第三方服務 供應商;
- 香港聯交所、證監會及任何其他法定監管機 關或政府部門或其他法例、規則或法規要求 者;及
- 證券持有人與其進行或擬進行交易的任何人 士或機構,例如彼等的銀行、律師、會計師 或股票經紀等。

# 4. 個人資料的保留

本公司及其H股證券登記處將按收集個人資料 所需的用途保留證券申請人及持有人的個人資 料。無需保留的個人資料將會根據條例銷毀或 處理。

#### 5. 查閲和更正個人資料

證券持有人有權確定本公司或H股證券登記處是 否持有其個人資料,並有權索取有關該資料的 副本並更正任何不準確資料。本公司和H股證券 登記處有權就處理任何查閱資料的要求收取合 理費用。

所有查閱資料或更正資料的要求應按招股章程 「公司資料」一節所披露或不時通知的本公司註 冊地址送交公司秘書,或向本公司的H股證券登 記處的私隱條例事務主任提出。

閣下簽署申請表格或向香港結算發出電子認購 指示<sup>,</sup>即表示同意上述各項。